



Burlington County  
Workforce Development Board (WDB)  
Annual Report – Program 2016  
July 1, 2016 – June 30, 2017

## Message from our Chairman

The Burlington County Workforce Development Board (WDB) continues to remain a strong resource playing a vital part in upgrading the skills of Burlington County job seekers.

This year the Burlington County Workforce Development Board participated in “South Jersey’s Education and Workforce Development Conference: Tools & Resources to Improve Your Bottom Line”. The Burlington County Regional Chamber of Commerce, the Camden County Regional Chamber of Commerce and Gloucester County Chamber of Commerce hosted this special event for the workforce community on May 12, 2017 at Rowan College of Gloucester County. The event featured opening remarks by Senate President Stephen Sweeney and an opening keynote presentation by New Jersey Department of Labor and Workforce Development’s Commissioner Aaron Fitchner.

We also joined representatives of the Camden and Gloucester County Workforce Development Boards and Virtua Health System, to discuss State, County and Federal resources available to assist businesses in meeting their talent pipeline needs. Following this presentation was a luncheon keynote address featuring Congressman Donald Norcross who briefed the attendees regarding the economic and workforce climate of southern New Jersey.

The Burlington County WDB is committed to providing businesses, students, job seekers and other individuals with resources and information necessary to fill the employment needs of today and the future.

Tony Mahon, Chair

## Message from our Freeholder

In July 2015, the Workforce Development Institute (WDI) opened its doors. Today, I am proud to share the many accomplishments of the WDI. To date, we have provided nearly 26,000 hours of training to 11,588 job seekers.

The WDI is the product of the collaborative efforts of the Burlington County Board of Chosen Freeholders, Burlington County Workforce Development Board, Rowan College at Burlington County, Burlington County Economic Development and several other County agencies and partners. A significant goal of this collective is to provide students and job seekers with the tools they need to build their education around the careers available in today’s job market, by matching the skills of job seekers with the needs of local employers. With the WDI, we are achieving that goal.

One of the key factors that makes the WDI different from any other program is the involvement of industry experts from its conception. Their insight was valuable in identifying the professional needs of today and the future and creating pathways towards rewarding, well-paying, careers.

We look forward to carrying this vision into next year.

Bruce Garganio  
Freeholder Director

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*“We continue to remain a strong resource playing a vital part in upgrading the skills of Burlington County workers for competition in a global economy.”*

### Board of Chosen Freeholders

- Director:** Bruce Garganio
- Deputy Director:** Kate Gibbs
- Linda Hughes
- Ryan Peters
- Latham Tiver



## Workforce Development Institute – A New Approach

With input from local employers, the Workforce Development Institute provides job seekers and businesses with the relevant training and education they need to meet the evolving challenges of the modern workforce.

Vision: Identify and provide the skills, training and education needed for the workforce of today and tomorrow.

How:

- Create a unified workforce development plan
- Build stronger relationships with stakeholders
- Collaboration of agencies and community partners
- Provide a platform for business community input

Industry-based approach, through four divisions:

- **Business Engagement**
  1. Sector Based Business Services
  2. Business Outreach & Focus Groups
  3. Industry Related Feedback & System Partner Reporting
  4. Gap Analysis
- **Educational Programs and Grants Division**
  1. Strategic Grant Planning, Application & Monitoring
  2. Career Pathway Development & Implementation
  3. Program of Study Development & Implementation
  4. Educations Program Alignment & Development based on Business & Industry Outreach
  5. Certificate & Degree Training
  6. Professional & Personal Development
- **Career Services**
  1. Job Readiness, Career Preparation & Awareness
  2. Job Placement
  3. Career & Technical Education
  4. Apprenticeships & Internships
  5. Entrepreneurship Preparation
  6. Industry Career Fairs
- **Adult Basic Education**
  1. Literacy & High School Equivalency (HSE)
  2. Title II Basic Education
  3. Gateway to College Initiative

*PY2016 Impact*

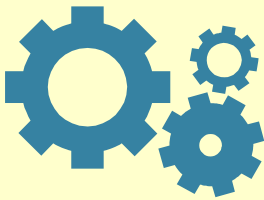
*Total Revenue (non-tuition): \$6.8 Million  
Corporate Training Partnerships: 40 avg/year  
Business Hours of Training provided: 25,862 hours  
Companies hiring through training: 26  
Highest starting salary: \$75,000*

## Industry Career Fairs

Keeping in line with the overarching goals of the Workforce Development Institute, Countywide Job Fairs were held on Friday, October 16, 2016 and Friday, March 24, 2017.

The Workforce Development Board, along with the partners of the WDI developed industry focused job fairs to assist jobseekers in the seven targeted demand industries as determined by the New Jersey Department of Labor and Workforce Development (NJLWD).

For both Job Fair Events, more than 100 employers attended and met with prospective employees. Between 1,200 to 1,500 job seekers walked through the doors during each event. In many cases, job fair participants received on-the-spot interviews and dozens walked away with a job offer.



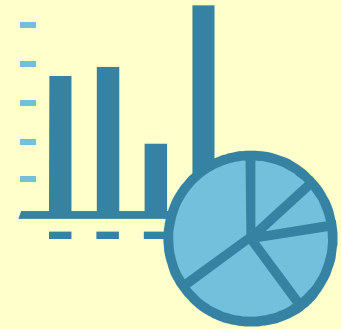

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*Featuring regional and nationally growing industries.*

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## Year End Financial Report

The Burlington County Workforce Development Board (WDB) is funded primarily by the Workforce Innovation and Opportunity Act (WIOA) and through the Burlington County American Job Center, offers a comprehensive array of employment related services and tools to both unemployed and underemployed individuals throughout the county and south Jersey region. Through the Job Center, residents can utilize resources such as career counseling, career planning, resume assistance, and vocational training services to assist them in getting reattached to the labor market or to advance their career pathway.



SOURCE	PY 2016-2017
WIOA Dislocated Worker	\$1,204,037
WIOA Adult	\$895,516
WIOA Youth	\$864,985
Workforce Learning Link	\$63,000
Work First NJ (TANF/GA/SNAP)	\$2,234,392

## Workforce Development Board Members

Tony Mahon	AJM Insurance
Noreen Peters	CVS Caremark
Michael Coyle	PSE&G
Robert Delaney	CGI, Inc.
Carl Donato	Wawa
Randy Hamilton	Smith & Solomon Driver Training
Mark Remsa	Economic Development & Regional Planning
Lisa Sinott	Lourdes Specialty Hospital
Kathleen Malone	Deborah Heart & Lung Center
Darryl Minus-Vincent	Burlington County School Superintendent
Curtis Myers	ASPIRE Youth Development
Jeff Keller	Federal Bureau of Prisons
Nancy Bray	Shelby Mechanical
Henry Gosik	Sensational Host
Tom Von Kessel	ShopRite Family Markets
John Emge	United Way of Burlington County
Mark Boyd	Goodwill Industries of Southern New Jersey
Paul Drayton	Rowan College at Burlington County
Dr. Christopher Nagy	Burlington County Institute of Technology
Gino Pasqualone	IBEW – Local #269
Yvonne Payton	Burlington County Job Center/Dept. of Labor
Dan Ruotolo	Ruotolo, Spewak & Co.
Charles SanFilippo	Burlington County Board of Social Services
Stacey Smith	Division of Vocational Rehabilitation Services

**In the upcoming year, the Burlington WDB will use any and all criteria established by the State Employment and Training Commission (SETC) regarding skill level and competency guidelines to be used as a basis for selection of skill training programs and competency curriculum in the local area.**

**Burlington County Workforce Development Board is an Equal Opportunity/ADA Compliant Government Agency.**